



## **Some Smart Questions To Ask DJs And Bands**

(Compare "Apples To Apples")

1. How many years of experience do you have?  
More experience tends to make better talent. The performer learns from any mistakes or trouble shooting at other clients' events. Three to five years is a good minimum.
2. Are you full time or part time?  
Full timers may be more expensive (to make a living) but are more committed to their service because their success depends on it!
3. Are your associates full time or part time? Are associates co-owners of the company or sub contactors? Co-owners care about doing a better job to promote their business.
4. Who would be my DJ? You or .....?
5. Do you include subwoofers (for rich bass and better sound) in your fee?
6. Do you include lighting for the dance area in your price?
7. Do you use "intelligent" lighting (much more sophisticated, expensive to purchase, can control color, dim, movement) or the "plug and play" lights (no control, much cheaper to buy, less sophisticated)?
8. When do you arrive to set-up?

### **Special Questions For Bands:**

1. How long ago was your sample cd recorded (recent, couple of years, 5+ years)?  
  
Note: Because DJs use prerecorded music to create an experience from live audience reaction, a sample cd from a DJ is not a very accurate way to gauge how he/she will perform at your event with your favorite music.
2. Was the cd recorded in a live setting (similar to how your event would sound) or in a studio?
3. Are the vocalists (you may like) still with the band?  
  
If you saw the band perform, make sure any musicians you liked will be the ones performing at your event. Some bands substitute players all the time.
4. How long are your breaks? How many?
5. Does the full band play at cocktails or just a few musicians? The full band may cost more but the cocktail music would be much more interesting and varied.

**MUSIC THAT HEARS THE PARTY!**